

# Lennar Corp, March 3, 2022

LEN.N, Homebuilding & Constructions Supplies

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| Key Statistics (USD) |        |  |
|----------------------|--------|--|
| Price                | 92.06  |  |
| Market Cap           | 26.44B |  |
| Enterprise Value     | 30.08B |  |
| PEG                  | 0.16   |  |
| 52 weeks high        | 117.54 |  |
| 52 weeks low         | 77.86  |  |
| Beta (5Y-monthly)    | 1.56   |  |
| Dividend yield %     | 1.67%  |  |
| EPS (TTM)            | 14.31  |  |
| DPS                  | -      |  |
| 1 year stock         | -5.6%  |  |
| performance          |        |  |

| Growth Rates                        | Company | Sector |
|-------------------------------------|---------|--------|
| Revenue (Q/Q last<br>year)          | 23.55%  | 3.30%  |
| Net earnings<br>(YTD/YTD last year) | 79.64%  | 25.01% |
| Net earnings (Q/Q<br>last year)     | 34.97%  | 9.45%  |

| Margins             | Company | Sector |
|---------------------|---------|--------|
| Gross Profit margin | 21.68%  | 26.40% |
| EBITDA margin       | 20.38%  | -      |
| EBIT margin         | 21.45%  | 8.13%  |
| Net earnings        | 16.43%  | 6.10%  |
| margin              |         |        |
| Gross Profit margin | 16.58%  | 26.11% |
| (5Y average)        |         |        |
| Net earnings        | 14.11%  | 8.25%  |
| margin (5Y          |         |        |
| average)            |         |        |

| Key Ratios     | Company | Sector  |
|----------------|---------|---------|
| Current Ratio  | -       | 1.83    |
| Quick Ratio    | -       | 1.08    |
| Cash Ratio     | -       | -       |
| Leverage Ratio | 1.6     | 2.17    |
| ROE            | 22.56%  | 11.16%% |
| ROA            | 14.12%  | 6.80%   |
| ROC            | 15.63%  | 7.20%   |
| D/E            | 22%     | 58%     |

| Valuation Metrics | Company | Sector<br>(median) |
|-------------------|---------|--------------------|
| P/E(TTM)          | 6.33    | 6.33               |
| P/S (TTM)         | 0.97    | 1.24               |
| P/B (TTM)         | 1.29    | 2.27               |

## Firm's Brief Description

Lennar Corporation is a homebuilder and an originator of residential and commercial mortgage loans. The Company is also a provider of title insurance and closing services, and a developer of multifamily rental properties. The Company's segments include Homebuilding East, Homebuilding Central, Homebuilding Texas, Homebuilding West, Financial Services, Multifamily and Lennar other. Its Homebuilding operations is engaged in construction and sale of single-family attached and detached homes as well as purchase, development and sale of residential land to third parties. The Company's Financial Services segment provides mortgage financing, title and closing services, as well as property and casualty insurance. Its Multifamily segment is engaged in developing, construction and property management of multifamily rental properties. The Lennar Other segment is principally engaged in fund investments, which invests in technology initiatives that includes Open-door, States Title and Notarize.

#### Sector Overview

- Pending home sales fall for a third consecutive month.
- Builders Firstsource (BLDR) and Trex(TREX) up on Q4 Earnings & Revenue beat.
- Construction Materials Shortage: Energy crisis drive up costs.

### **Fundamental Analysis**

Lennar Corp stock performance fell during the last year by 5.6%. Taking into consideration the last three months, the company overperformed its competitors in all three growth rates. Revenue enlargement was at 23.55% whereas the sector average was at 3.30%. In addition, the Net earnings (Q/Q last year) were 34.97%, while the competitors were 9.45%. Furthermore, according to the margins, it is noticed that Lennar Corp. has a Gross Profit margin 21.68%, while the sector has a bit higher percentage (26.40%). However, it can be perceived that company's both EBIT margin end Net Earnings Margin have strongly surpassed industry's. Moreover, the Key Ratios show an optimistic view of the company. Particularly, all of Lennar's ROE, ROA and ROC are more than double the percentage of those of the sector's. Leverage Ratio of the company stands at 1.6, while the competitors at 2.17. Last but not least, the fact that both P/S and P/B metrics of the company are lower than the sector, makes Lennar Corp an undervalued stock. After all, we strongly recommend a long position on Lennar Corp.

#### Target Price (1 year forward): 128.59 \$

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